

How to successfully invite visitors to your chapter

Say: I meet with a number of Local Business Professionals who have expressed they have business for_____. Would you be interested in meeting my colleagues?

If yes: great, can I reserve a place for you the next day time meeting the chapter meets? Let me verify your address and allow me to send you an invitation to our meeting.

Here's where the questions come into play: When do you meet? 7:00AM...

Yes we have regular Business meetings at 7am where we pass qualified Business Referrals to our members. Remember:less is more..

You meet weekly? Yes, and a significant amount of business is generated as we all help each other by referring each other.

But, if NO: I understand 7:00AM is pretty early for a business meeting, however we are looking for a good_____. To pass our referrals too.

Can you recommend a trustworthy and reliable competitor that might be interested in receiving the qualified referrals that our colleagues generate regularly? Deliver with a smile..